

CCT Responses to International Connectivity Consultation

QUESTION 1: ARE THERE OTHER MANAGED DATA SERVICES THAT SHOULD BE INCLUDED IN THE IMDS MARKET?

No

QUESTION 2: DO YOU AGREE THAT IPLC AND IMDS (including MPLS) ARE THE RELEVANT MARKETS TO ANALYSE? SHOULD ANY OTHER MARKETS BE INCLUDED IN THE ANALYSIS?

Yes, we agree. No other markets would need to be included in the analysis

QUESTION 3: DO YOU AGREE THAT LIME BVI IS DOMINANT IN THE MARKET FOR THE PROVISION OF IPLCS? IF NOT, PLEASE EXPLAIN WHY.

Yes, we agree

QUESTION 4: DO YOU AGREE THAT LIME BVI IS DOMINANT IN THE MARKET FOR THE PROVISION OF IMDS? IF NOT, PLEASE EXPLAIN WHY.

Yes, we agree

QUESTION 5: DO YOU AGREE THAT THE OPPORTUNITY COST IS ZERO? IF NOT, PLEASE EXPLAIN WHY.

Yes, we agree

QUESTION 6: DO YOU AGREE THAT THE INVESTMENT COST OF VI USE OF THE SUBMARINE CABLES IS ZERO? IF NOT, PLEASE EXPLAIN WHY.

Yes, we agree

QUESTION 7: DO YOU AGREE THAT THE MARGINAL COST OF VI USE OF THE SUBMARINE CABLES IS POSITIVE?

Yes, we agree

QUESTION 8: DO YOU AGREE WITH THE PRINCIPLE THAT LIME BVI SHOULD SELL IPLC'S AND IMDS AT THE COST OF SELF PROVISION I.E. THE SAME PRICE WHICH IT CHARGES TO ITSELF? IF NOT, PLEASE EXPLAIN WHY.

Yes, we agree

QUESTION 9: WHAT IS THE APPROPRIATE PRICE TO CHARGE FOR A) IPLCS AND B) IMDS?

The appropriate price to charge for both IPLCS and IMDS is LIME BVI's own costs of self-provision.

QUESTION 10: DO YOU AGREE THAT MANDATORY ACCESS AND CO-LOCATION IS NECESSARY?

Yes, we agree

QUESTION 11: WHAT IS YOUR VIEW ON THE LIKELY CONSUMER EFFECTS OF THE PROPOSED REGULATION?

The proposed regulation would contribute to lower the current extremely high wholesale international connectivity prices of the operators in the BVI. The reduction of wholesale prices for operators would reduce the cost of providing the related retail services by operators. The above cost reduction should favor a reduction of the retail prices to customers, especially for internet services, which would contribute to higher internet penetration and usage.